

Enterprise Implementation

Achieve a fast and effective security deployment with fewer resources

Budget pressures, staff limitations and business priorities can increase the challenges you face when implementing new endpoint, encryption or gateway security software. You need to be sure any legacy software is removed efficiently, project costs are managed, deadlines are met, and security objectives are achieved. Sophos Professional Services – Enterprise Implementation provides the expertise to help you configure and install your Sophos software quickly and optimally tuned to your requirements.

Service Overview

Sophos Professional Services – Enterprise Implementation is a project-based service that helps you speed deployment while maximizing the effectiveness of your security solution. Depending on your requirements, project timeframes and installation complexity, Sophos' consultants can provide a customized or standard engagement that is delivered onsite or remotely. The activities and deliverables of the Implementation service are organized into three areas:

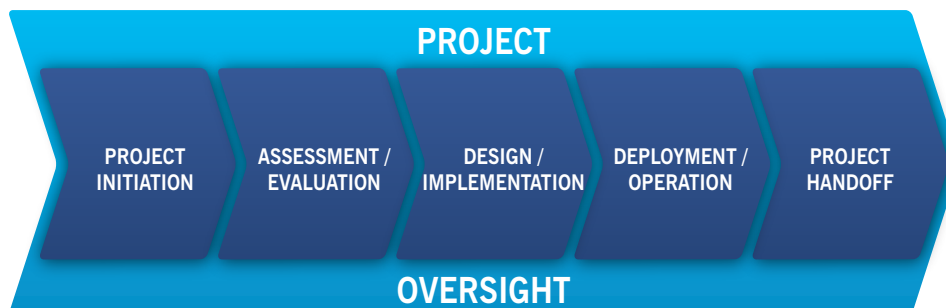
Build – Develop deployment plan including hardware placement and configurations, policies and installation scripts and implement integrated back-end systems

Test – Test reference client installation, conduct pilot tests and make adjustments

Deploy – Rollout reference installations to the wider user population and conduct training

Proven ITIL-based methodology

Sophos Professional Services consultants use a comprehensive, ITIL-based delivery methodology for every engagement. This provides a consistent approach and proven tools to help you with the deployment and operation of your Sophos security software.



Service Deliverables

- » Configuration and policy creation
- » Setup and installation procedures
- » Solution deployment
- » Management guidelines

Benefits

- » Deploy on schedule with fewer internal resources
- » Simplify ongoing management requirements
- » Minimize threat exposures
- » Achieve lowest possible transition cost
- » Leverage Sophos' expertise for best-practice policies and configuration
- » Maximize availability with effective backup/recovery and maintenance plans
- » Facilitate seamless transition to Sophos support

Service Description

Build

During the build stage Sophos Professional Services consultants evaluate the existing network and requirements, then prepare the appropriate infrastructure to support the ongoing deployment and management of the Sophos solution. The specific activities and deliverables associated with the build stage include:

- Make best practice infrastructure recommendations
- Configure, integrate and install back-end and infrastructure systems
- Port relevant pre-existing policies and exceptions
- Create new policies in accord with best practice recommendations
- Recommend deployment model and strategy
- Create relevant deployment tools & configuration scripts

Test

During the test stage Sophos Professional Services consultants test deployment tools and scripts, then prepare and deploy into pilot groups. Iterative testing and refining is performed to optimize the deployment tools to achieve the highest success rates and deployment automation possible. The specific activities and deliverables of the test stage include:

- Identify pilot groups representative of the larger estate
- Install and test reference configuration
- Identify potential deployment issues and provide resolutions
- Conduct pilot group testing
- Optimize deployment tools and scripts for customers particular environment and needs

Deploy

During deployment Sophos Professional Services consultants will assist the customer in deploying the Sophos solution to the larger estate, and conduct training and knowledge transfer to the customers administrators and helpdesk. The specific activities and deliverables associated with the deploy stage include:

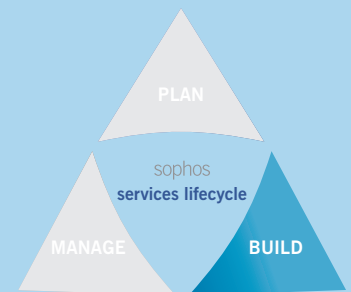
- Assist with roll-out of reference configuration to wider population, the depth of which is determined by the customer's preferences and change control processes
- Identify and handle exceptions
- Validate that management infrastructure is supporting the deployment as designed
- Conduct training and knowledge transfer
- Provide project completion and hand-off documentation as required

For more information

To learn more about how Sophos Professional Services – Enterprise Implementation can help your organization contact your Sophos representative or visit us at: <http://www.sophos.com/support/services/proservices.html>.

Maximize ROI throughout the Sophos services lifecycle

Enterprise Implementation is one of the service offerings available from Sophos' Professional Services that help support the services lifecycle of Sophos software — from planning and implementation to ongoing operation of the system.



Sophos Professional Services - Enterprise Implementation helps you accelerate the process of deploying an endpoint, encryption or gateway solution based on Sophos' security software. Whether you need to create a new system or connect to existing security, we apply best practices to help you meet your information and network security needs.

Sophos enables enterprises worldwide to secure and control their IT infrastructures. Trusted by more than 100 million users and endorsed by industry analysts as a leader, Sophos provides a full range of endpoint, encryption, and gateway solutions that are simple to deploy, manage and use. With Sophos, you'll have the best protection against today's complex, blended threats.